

Buyers reveal acquisition criteria to First Mergers Group... ..

Corporate buyers and private equity groups have provided First Mergers Group with their acquisition criteria. Of specific interest are the following business and service sectors.

- Industrial Services
 - Utility and industrial plant maintenance including shutdown and turnaround services.
 - Oil services and construction companies especially those working in North America's Bakken Shale Formation
 - EPC
- Manufacturers of industrial pumps and valves
- Manufacturers of switchgears and transformers
- Turbine Repair
- Energy Retrofit and Controls
- Facilities Operation and Maintenance
- HVAC/Mechanical Contractors

Featured Buyer Profile

A multi-billion dollar company has approached First Mergers Group exclusively to look at Industrial Services Firms as part of their US acquisition strategy. The buyer has a desire to buy premier privately held Industrial Services Firms in the US who are focused on service and maintenance of industrial plants. The buyer is primarily interested in companies with annualized revenues in excess of \$50 million.

This is a unique opportunity that will only be provided to First Mergers Group clients since this buyer has no intention of revealing themselves to the general marketplace.

First Mergers Group is the most experienced mergers and acquisitions firm in the contracting industry and has sold more than 100 contracting companies with revenues ranging from \$10 million to \$250 million. First Mergers Group is a sell-side firm that works for the seller on a 100% success fee. There are no retainers, expense reimbursements or costs for the development of the marketing package. First Mergers Group services are based off from a small success fee upon successful completion of a sale.

Since we are success driven we have done the homework for the contractor on this buyer. Further, we have participated in their market research and have provided them with substantial data that helped lead to their acquisition strategy.

Upon signing a confidentiality agreement with First Mergers Group we will provide you information on the buyer and its US growth strategy. Further, we will provide you a value range and if you find that acceptable we will make a presentation to the buyer on your behalf and start the acquisition process.

For immediate consideration, please contact us under strict confidentiality.



More News...

- **First Mergers Celebrates 15th Year.** This milestone is substantial and testimony to our unique business model, especially since we have weathered two of the worst economic cycles in American history--the dot-com crash in 2001-2002 and the 2008 Financial Crisis that lead to a more than three-year recession.
- **Recent acquisition news and substantial increases in contracting multiples have signaled an M&A recovery.** This combined with recent offerings and closed transactions by First Mergers Group, confirms our view that the outlook for M&A activity in the facility, power/energy services and contracting space is positive.